



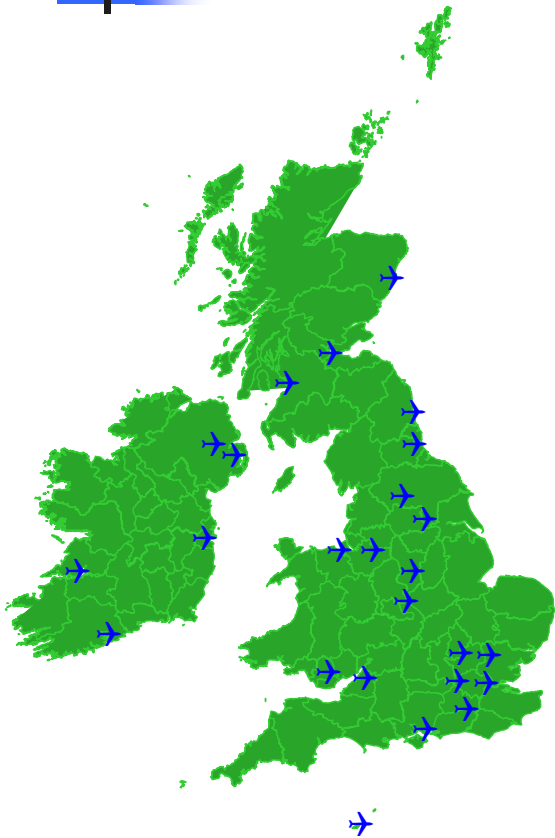
Slot Coordination and Regional Access to London

James Cole

Director of Coordination

Who is ACL?

- Non-profit independent Company
- Formed in 1992 - 1st independent coordination company in the EU
- Serves 27 airports handling about 2.8 million flights and 280 million passengers per annum
- Owned by 9 UK airlines
- Airline board responsible for corporate governance, not slot allocation decisions
- Diverse airport/airline funding ensures independence
- 31 staff (20 coordination, 6 IT, 5 admin) 3 offices



A decorative graphic on the left side of the slide, consisting of a vertical black line, a horizontal black line, and several overlapping squares in shades of green and blue.

Slot allocation

A decorative graphic on the left side of the slide consists of a vertical black line, a horizontal black line, and several overlapping squares in shades of green and blue.

Allocation priorities

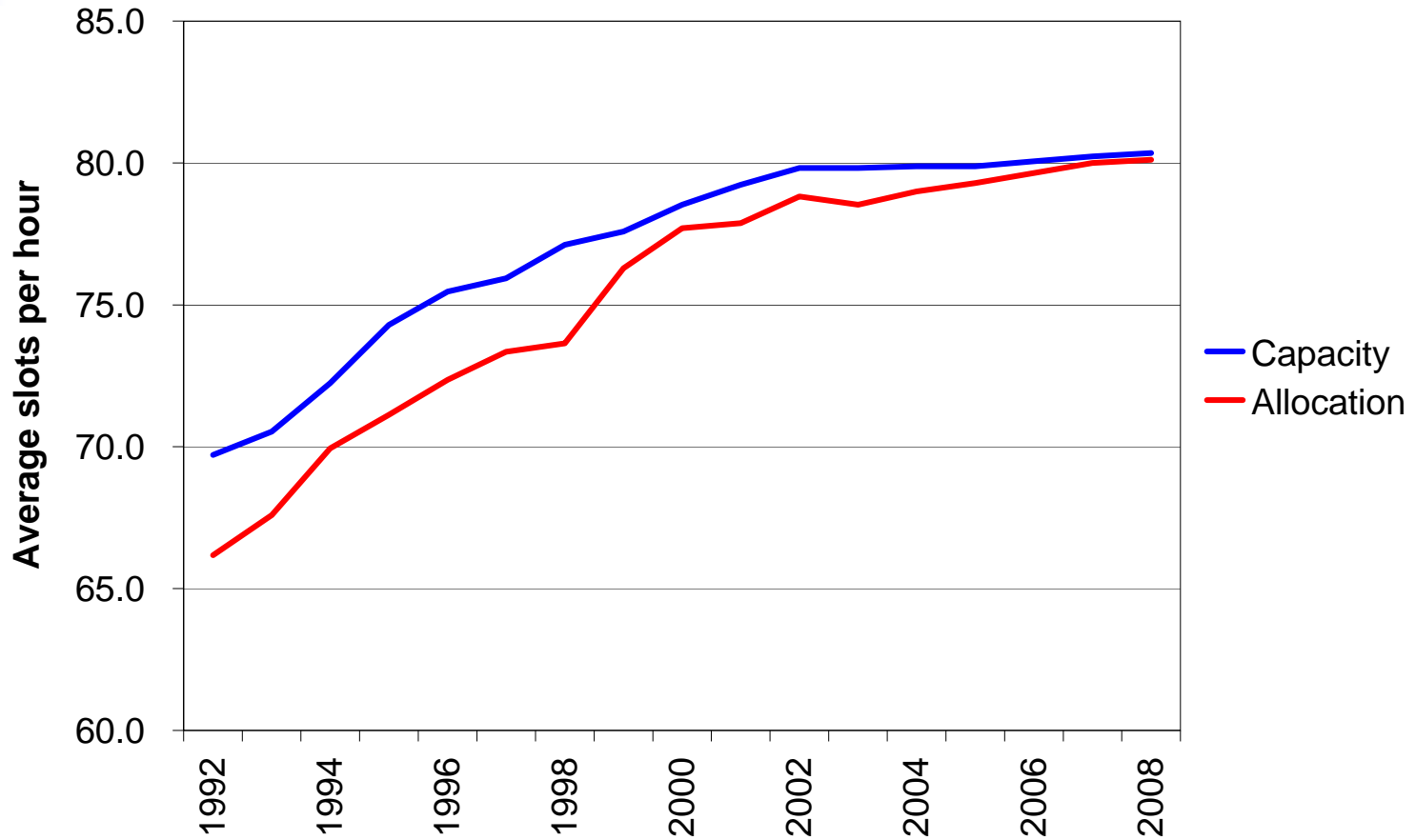
Primary Criteria

- Historic flights
- Changes to historic flights
- Year-round continuations
- New entrants
- Period of operation

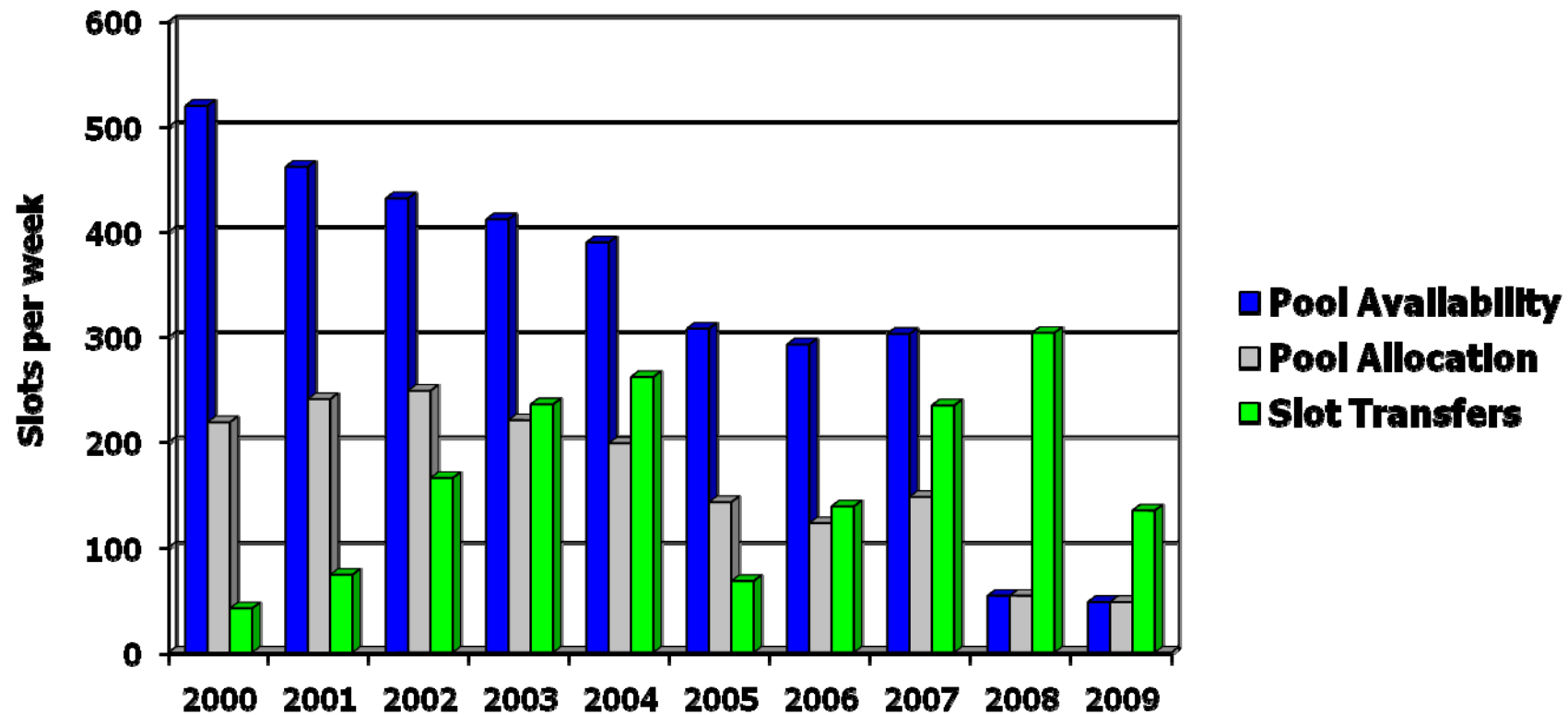
Secondary Criteria

- Mixture of operations
- Competitive requirements
- Curfew at the other end of the route
- Needs of the passengers
- Frequency of operation

Heathrow's scarce capacity



Heathrow slot trading



* 2008 includes Delta/Air France and Northwest/KLM joint operations

A decorative graphic on the left side of the slide consists of overlapping green and blue squares and a black crosshair.

Economics of slot trading

	Before	After	Difference
Ave Seats	135	255	+ 90%
Ave Sector	575 km	6800 km	x 12
ASK / slot	77,625	1,734,000	x 22

* Based on a sample of Heathrow slot trades

New capacity

